

### SOCIAL MEDIA AMBASSADOR TRAINING March 13, 2019



### Agenda

- I. UCF Day of Giving Overview
- II. Ambassador Role
- III. Resources and Toolkit
- IV. GiveCampus
- V. Next Steps



### Overview



#### WHAT IS UCF DAY OF GIVING?

For 24 hours on March 28, all Knights are invited to rally together to support what they love about UCF with a charitable gift of any size.

#### **IS THERE A GOAL?**

As Knights we love a good challenge. This year, we aim for **3,000 donors** in **24 hours**.

#### WHAT DO GIFTS SUPPORT?

100% of a gift goes to the area of the donors intent. Whether it's a college, school, program, research initiative, scholarship or student support fund, every gift matters. **Participation is the name of the game.** 



### Overview



#### WHAT MAKES DAY OF GIVING DIFFERENT THAN ANY OTHER DAY?

Thanks to a group of many generous donors, there are several one-time challenge gifts offered on this day.

#### **MORE QUESTIONS?**

Visit <u>ucffoundation.org/dayofgiving</u> and find the FAQ page. If you still have questions, contact <u>Stephanie Odierno.</u>



# **Challenge Gifts**

- Generate excitement and inspire participation.
- As each donor milestone is surpassed, bonus funds are unlocked — unleashing additional support for the university.

#### **\*Donor Milestones:**

- 500 Donors: \$5,000
- 1,000 Donors: \$10,000
- 2,000 Donors: \$15,000
- 3,000 Donors: \$35,000



# Stewardship

#### **UCF Charge On Pennants**

- Available to donors who give a minimum gift\* of \$25.
- Donors may opt-out of the pennant.



\*less the fair market value (\$1.65)



# Stewardship

#### UCF Mobile Wallpapers

- Available to all donors following gift confirmation email.
- Pro Tip: Set as your background lock screen as a reminder to check on your results!







## **Ambassadors: Role**

- Represent UCF with pride
- Invite Knights to make a gift to the programs at UCF that they love
- Celebrate philanthropy and milestones publically





# **Ambassadors: Results & Goals**

#### • Day of Giving 2018

- 125 ambassadors
- 337 gifts; 17% of all donors
- \$15,000; 10% of all fundraising
- Day of Giving 2019
  - 228 ambassadors
  - Goal: 450 gifts
  - Goal: \$25,000





# **Ambassadors: To Do List**

#### **BEFORE DAY OF GIVING**

- Create account at GiveCampus.com
- Review the toolkit and download images
- Think of five Knights for direct outreach

#### **ON MARCH 28**

- Login to GiveCampus
- Share on social using your personal URL
- Text, call, direct message or email your five Knights
- Make a gift
- Celebrate the milestones



### **Resources** I

#### **OFFICIAL HASHTAG:**

# **#GiveToUCF**

Using this hashtag in all your posts will

help show the scale of the campaign.





### **Resources II**

#### DAY OF GIVING THEMES AND PHRASES

Support What You Love

Believe in UCF

Our Day to Power the Future

All Knights. All Day. All for UCF.

One Day. All of Us. Big Impact.



### **Resources III**

#### WEBSITE

- ucffoundation.org/dayofgiving (live now)
- Redirects to GiveCampus (March 28)

#### DIGITAL TOOLKIT

- ucffoundation.org/dogambassadors2019
  - Facebook, Twitter & Instagram
  - Write-in sign
  - Wallpapers



# **Sample Toolkit Graphics**





## GiveCampus

#### **CREATE AN ACCOUNT**

- Visit <u>GiveCampus.com</u>
- Sign Up or Login via
   Facebook
- 30 seconds
- Only way to track your activity

<b>Sign up</b> Log in with Facebook We'll never post to Facebook without your permission.			
			<ul> <li>Or sign up with email</li> </ul>
		Name	
Email			
Password			
College			
Grad School	v		
Primary/Secondary School			
rimary/Secondary			



### GiveCampus

#### UCF Day of Giving 1,923 donors 192% of 1,000 donor goal \$155,008 donated $(\bullet)$ UCF DAY OF GIVING | MARCI This campaign ended on March 29, 2018, but you can still make a gift to 00:38 \$ clicking here!



# GiveCampus

#### BE AN ADVOCATE

- Share through GiveCampus
- Offer a challenge or a match
- Create a personal plea



### Next Steps I

#### **BEFORE MARCH 28**

- Sign up for an account on GiveCampus
- Review the ambassador toolkit
- Download preferred graphics/images
- Identify five Knights for personal outreach



# Next Steps II

#### **ON MARCH 28**

- Login to GiveCampus
- Share personal link to social media
- Copy personal link for text and email
- Personal outreach to five Knights
- Upload cover photo to Facebook
  - *Pro tip: paste personal link with call to action to give with the cover photo.*



# Next Steps III

#### **ON MARCH 28**

- Consider a personal plea
- Make your gift or create a match/challenge
- Follow progress and celebrate milestones
- Thank your friends for their gift



# Thank you, ambassadors!



Ambassadors will receive a special momento in the weeks following Day of Giving.



# Thank you!

## LET'S DO THIS!



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